



Salesforce.com SFA Quick Start Services Professional / Enterprise – 5 Day

This 5 consecutive day package provides clients with a more robust start to your salesforce.com® Professional / Enterprise Edition deployment. This package includes an on-site BPR session the first day, where we determine how to deploy the salesforce.com system. Following the BPR session, our salesforce.com consultant will ensure that the software is configured meet the Quick Start requirements to enable your project to successfully move forward.. We will assist you in configuring:

- Lead, Contact and Account Management Configuration
- Activity Management Configuration
- Opportunity Management Configuration
- Report and Dashboard Development (2 Dashboards, 20 Components each)
- Development of an HTML Communication Template (for use in Marketing and Mass Email campaigns)
- Data Migration of Accounts and Contacts from a single source (1 Excel File, etc.)
- A 2 hour Training Session with your user base – conducted via GoTo Meeting
- Custom Object Development (for functionality outside of traditional salesforce.com® functionality)
- 2 hour system administrator turn over conducted via GoTo Meeting

We will also work with your administrator so that we can assure that when we leave, they are trained and understand. Your investment for this package is \$6,000

Note: Quick Start services are not designed to support advanced deployments, including customizable forecasting, complex workflow, data migration, or complex reports and dashboards. Quick Start assumes that all users have taken the appropriate on-line offered through Salesforce.com and and assumes standard security roles and profiles.



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A typical SFA 5 Day Quick Start timelines is as follows:

DAY 1	Business Process Review (BPR) Session
DAY 2	Design Quick Start, load users, customize leads and contacts
DAY 3	Account opportunities configuration
DAY 4	Reports, dashboards, load data, 1 hour system administrative review with project manager
DAY 5	Rapid iterations on minor adjustments, 2 hour system administrator transition, 2 hour user training